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An economist, chartered accountant and sustainable development specialist. The focus of my career is on driving capital to solve social or environmental challenges. Particular areas of expertise are international development and impact investment.

Work Experience

2011 – current – Director, Impact Value

Consultant on impact investment, impact assessment and sustainable finance

I am currently retained as an advisor to a number of funds, technical assistance providers and other initiatives. These primarily operate in the private sector. Most are private equity although some invest in listed equities and infrastructure. My work involves

- providing advice on investment strategy;
- developing frameworks to enable them to monitor and report on their results;
- developing systems to manage environmental, social and governance issues;
- approving the use of grant funding for technical assistance;
- developing evaluation strategies;
- facilitating strategy discussions for Board members

Current clients include -

- the Private Investment Development Group, which has a number of different vehicles for investment in infrastructure projects at all stages of development (Head of Impact)
- CDC's Impact Fund and Impact Accelerator, which invest in funds and companies deliver benefit to the poor (Chair of the Technical Assistance Committee)
- FSDA, an organisation investing to improve capital markets in Africa in order to increase the flow of capital to activities underpinning inclusive economic development
- DFID, as senior advisor on the evaluation of their private sector activities
- the agricultural investment fund, AgDevCo
- Ignite Social Enterprise, a social impact fund set up by Centrica, investing in innovative energy solutions that deliver benefits for disadvantaged members of the community in the UK
- the Carbon Tracker Initiative, a think-tank that works to highlight the inconsistencies between the valuation of fossil fuel reserves and 'unburnable carbon' (Board member)
- Liontrust Investments' Socially Responsible Investment Funds (Advisory Board member)
- Future Fit Foundation, an organisation providing data that enables business and investors to make better decisions on financial, environmental and social sustainability
- a fund addressing capital flows in developing countries, the Frontier Clearing Fund

Other recent clients include-

- the innovative business fund being developed by the Gatsby Foundation, Msingi
- the agroforestry fund, Moringa
- Gavi, the global organisation working with public sector and private sector partners to increase access to vaccines in the poorest countries
- the Global Innovation Fund, a fund established by USAID, DFID and the Omidyar Network to identify innovative solutions to the provision of education, health and other social needs
- Abraaj Capital

2006 – 2012 - Director, Sustainable Financial Markets, Forum for the Future

I led Forum's work with the financial sector, seeking to increase the allocation of profit-seeking capital to activities which support sustainable development, and to identify ways to influence the system as a whole. The wide range of projects included work on -

- Climate change and development
- Public-private partnership for investment in forests
- Adaptation to climate change
- Vision for the Sustainable economy in 2040, including transition to lower-carbon energy generation
- Overcoming barriers to long-term thinking in financial markets

1998 – 2006 - Manager, Business Principles Unit, CDC Group plc (Actis 2004-5)

- Responsible for managing the social and environmental activities of CDC, the development finance institution, including engagement with investee companies, internal Investment Managers, investors and other stakeholders on environmental, social and governance ('ESG') issues.
- Created and refined policies and practical procedures for assessing, managing and monitoring ESG in CDC's new and existing investments (portfolio US\$2.5bn), embedding these in the investment process.
- Visited companies worldwide to review their social and environmental performance and advise on improvements. The companies were in a wide range of sectors and geographies including palm oil companies in Indonesia, textile companies in China, smallholder agriculture in Swaziland, electricity companies in the Caribbean.
- Acted as a centre of advice for all investment managers on ESG arising in the companies in the pipeline and in the portfolio.

1996-1998 - Manager, Evaluations, Commonwealth Development Corporation

- Designed and applied a framework for assessing the financial, economic, social and environmental performance of companies in CDC's portfolio in order to report on development impact (including externalities) and make recommendations.
- This involved an in-depth review of development impact and the positive contribution that a company can make through its activities, rather than simply an assessment of compliance and social and environmental safeguards.
- Reported to the CDC Executive Committee on the outcomes of these evaluations, and recommended the establishment of a specialist unit within CDC to manage these activities more effectively.

1994-1996 - Senior Executive, Portfolio Management, CDC

- Responsible for monitoring - and developing strategy for – investments in CDC's Thailand portfolio and planned operations in China.

1991-1994 - New Business Analyst, CDC Swaziland

- Based in Mbabane, Swaziland - Financial analysis of new business opportunities and management of portfolio, which included a forestry company, a cattle farm, a brick-making company, a textile company, a citrus farm, a sugar farm (with out-growers), a pineapple canning company and the Swaziland Stock Exchange.

1989-1991 - New Business Analyst, CDC London

- Financial analysis of new business opportunities, structuring of deals and presentation of proposals to Investment Committee.
- Travelled extensively to assess projects, with a particular focus on the Caribbean countries.

1985 – 1989 - Auditor, Coopers & Lybrand

Education and Professional Qualifications

MA Economics, Trinity College, Cambridge	1985
Chartered Accountant (ICAEW)	1989
Diploma in Social Development (Imperial College, London)	1999
Postgraduate Certificate in Sustainable Business (Cambridge)	2005
Tutor , Postgraduate Certificate in Sustainable Business (Cambridge)	2010

Voluntary positions

- Trustee of Shell Foundation, which seeks enterprise solutions to poverty in developing countries, with a focus on access to energy and sustainable mobility
- Trustee of Walcot Foundation, which provides support for disadvantaged young people in Lambeth, London, by funding activities enabling education and employment